Discover how to navigate the minefields of public contracting and procurement code with ease.

Public Contract Code Requirements and Competitive Bidding in California

Rohnert Park, CA • November 12, 2010 • ID# 386213

Faculty
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This seminar will be presented by Eric J. Firstman and H. James Wulfsberg.

8:30 AM – 9:00 AM  Registration

9:00 AM – 9:30 AM  Statutory Background
• Public Records Act
• Government Claims Act
• Open Meeting Law

9:30 AM – 10:15 AM  Negotiating Professional Service Agreements
• Applicable Statutes and Restrictions
• Design Agreements
• Construction Management Agreements
• Modifying the Standard Forms

10:15 AM – 10:30 AM  Case Study #1: Design Agreement Procurement

10:45 AM – 11:30 AM  What Public Entities Need to Know About the California Public Contracts Code
• Minimum Requirements: What You Must Have
• Prohibitions: What You Can't Have
• Other Statutory Considerations
• Recent Legislative Developments
• Incorporating Code Requirements in Contracts

11:30 AM – 12:00 PM  Protecting the Public Entity Through Prequalification and Sound Bidding Procedures
• Contracting Options
• Contractor Prequalification – Methods, Costs and Benefits

12:00 PM – 1:00 PM  Lunch (Included)

1:00 PM – 1:30 PM  Protecting the Public Entity Through Prequalification and Sound Bidding Procedures (Continued)
• Bidding
• Bid Protest Procedures and Administration

1:30 PM – 2:15 PM  Claims on Public Works Projects
• Claims Limited by Public Contracting Laws
• Claims Created by Public Contracting Laws
• Claims Precluded by Public Contracting Laws

2:15 PM – 3:00 PM  Protecting the Public Entity Through Contract Drafting
• Scheduling and Cost Reporting: The Public Entity's Most Useful Tools
• Allocating Site Condition Risks: Minimizing Differing Site Conditions Claims
• Requiring and Managing Project Documentation

3:00 PM – 3:15 PM  Break

3:15 PM – 3:45 PM  Protecting the Public Entity Through Contract Drafting (Continued)
• Requiring Notice and Documentation of Claims
• Contract Terminations
• The Prompt Payment Statutes
• Uniform Cost Accounting Act

3:45 PM – 4:15 PM  Case Study #2: Bidding, Drafting, Claims

4:15 PM – 4:30 PM  Design-Build and CM At-Risk Overview
• Recent Legislative Developments
• The Importance of Comprehensive Scope Descriptions
• The Importance of Qualifying the Design Team
• Quality Control Procedures and Incentives
• Recognizing the Designer as the Contractor's Subcontractor

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YOUR SEMINAR LEADERS

Eric J. Firstman
• Principal with Wulfsberg Reese Colvig & Firstman Professional Corporation
• Fellow, Litigation Counsel of America (trial and appellate practice)
• 20 years of experience in drafting, negotiation, bidding, award, arbitration, mediation and litigation matters arising from construction contracts of all types
• Assists project owners in determining appropriate procurement and evaluation methodologies
• Develops procurement documents
• Frequent writer and lecturer on legal topics
• J.D. degree, University of California, Hastings College of the Law
• B.A. degree, University of California, Los Angeles

H. James Wulfsberg
• Senior principal with Wulfsberg Reese Colvig & Firstman Professional Corporation
• More than 30 years' experience in all phases of the construction process, including design-bid-build, design-build, engineering procurement construction contracting, construction management and public works projects
• Nationally recognized expert in construction law
• Member of numerous organizations and a frequent author and lecturer
• American College of Construction Lawyers
• J.D. degree, Boalt Hall School of Law, University of California
• B.A. degree, magna cum laude, University of Southern California
Discover how to navigate the minefields of public contracting and procurement code with ease.

Do you want to know how to minimize the looming pitfalls inherent in public contracting? Now you can – attend this seminar and enhance your knowledge of the complex and always changing system of laws and regulations involved in public contracting and procurement. You’ll find out not only how to effectively coordinate the public procurement process for construction services, but also how to make strategic decisions concerning bid protests and contractual disputes.

Our experts will show you how public works projects are awarded and what you should do if you encounter a problem along the way. Presented from both legal and practical perspectives, this seminar will give you the tools you need to face the changing landscape in this often daunting field.

Benefits for You

- Learn about contract delivery systems, including the design-build option
- Explore contractor prequalification methods, options and trade-offs
- Tips on drafting and enforcing effective contract requirements
- Know what contract terms are required, prohibited and affected by the California public contract code

Who Will Be There?

This seminar is designed for attorneys, presidents, vice presidents, purchasing professionals, construction and project managers, administrators, city officials, engineers, architects, owners, contract managers, planners and government contractors.

Seminar Tuition

- Yes! I would like to attend. ($309 per person)
- Yes! I would like to bring a colleague. ($259 per each additional registrant)

Payment Information

Amount Enclosed

$__________ Tuition Subtotal
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Full-Day Seminar

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Learning Objectives

• You will be able to describe statutory background.
• You will be able to discuss protecting the public entity through contract drafting.
• You will be able to review claims on public works project.
• You will be able to explain design-build and CM at-risk.

FREE Manual with attendance

Public Contract Code Requirements and Competitive Bidding

$109 Value!

Take $50 OFF when you register a second attendee